**Terra Mater Factual Studios and Off the Fence**

**collaborate to provide premium**

**Nature, History and Science content**

For immediate release: (Vienna/Amsterdam) - 14 March 2019

**Terra Mater Factual Studios (TMFS), a subsidiary of Red Bull, and Off the Fence B.V. (OTF), a subsidiary of ZDF Enterprises, have agreed on a global, multi-year deal, which will see OTF distribute TMFS’ present and future TV catalogue.**

As of the 1st of April 2019, OTF will begin representing TMFS’ programming and showcase the multi-awarded portfolio for the first time at MipTV 2019 in Cannes, where the two companies will welcome their clients and partners at their adjacent booths. TMFS’ top factual programming highlights for MIPTV include ‘Whale Wisdom’, guided by four-time Emmy-award winning director Rick Rosenthal, jaw-dropping ‘Borneo – Earth’s ancient Isle’ about a place not like any others and ‘The Sun – Inferno in the Sky’, showing latest developments in solar research.

The two factual content specialists share a similar vision and look forward to this groundbreaking partnership.

Terra Mater Factual Studios are one of the major players in the business of nature film. The production company, located in Vienna/Austria, is well known for its high-quality factual programming in the core-genres of Nature, Science and History. Since its inception in 2011, TMFS has created a diverse portfolio of more than 180 hours, honored with approximately 250 international awards including Wildscreen’s Golden Panda, Jackson Hole Wildlife Film Festival’s Grand Teton, and New York Festivals’ Grand Award. In 2017, its feature doc ‘The Ivory Game’ was on the Academy of Motion Picture of Arts and Sciences’ Shortlist for the Oscars. TMFS’ latest coup was the prestigious Audience Award at Sundance Festival 2019 for its fresh feature doc ‘Sea of Shadows’. The highly experienced and dedicated team behind this success story is headed by Walter Köhler, CEO and founder of Terra Mater Factual Studios. Köhler’s and his colleagues’ commitment to amazing storytelling, visual excellence, technical innovation and social responsibility shows up in engaging films about our planet.

Celebrating its 25th anniversary at MipTV this year, based in Amsterdam (The Netherlands) and with a catalogue of over 6,500 hours of premium unscripted content, Off the Fence is one of the world’s leading distributors focusing exclusively on high-end factual productions. The company already counts globally-celebrated brands such as the Smithsonian Channel, We TV, Tangled Bank Studios, Arrow Media, BBC Studios, National Geographic Television, Vulcan Productions, NHU Africa, Bonne Pioche, Windfall Films, and Aquavision/Lion Mountain Television, among many others, as part of the content it distributes. The company also runs Bristol (UK) and Amsterdam (NL)-based production studios from which it has produced over 500 hours of content, which has gathered over 80 international awards.  Finally, Off the Fence announced at Wild Screen 2018 that it would soon be launching the WaterBear Network ([www.waterbear.com](http://www.waterbear.com)), the world's first VOD platform dedicated to our future on this planet, an announcement that was briefly followed by a second one celebrating its acquisition by ZDF Enterprises at the start of 2019.

TMFS and OTF productions share a common passion for high-end natural history, campaign-driven content, which spreads a message of conservation and aims to change audiences’ attitudes towards the natural world. Both companies acknowledge the need to show viewers the beauty of nature and highlight the urgency of saving life on our planet.

**Walter Köhler, CEO of Terra Mater Factual Studios, stated:**

“If you bundle a 25-year-old distributor and a nearly 10-year-old production company with a team working in the market since another 25 years, you get a unique power pack full of experience, knowledge and dedication. I am very delighted that we found our perfect match in Off the Fence and can strengthen our business in the specialist factual TV market together, which is the next logical step in our development. It is a great relationship with like-minded people, which I am personally very happy to announce.”

**Ellen Windemuth, CEO of Off the Fence, said:**

“We immensely look forward to this partnership with our colleagues at Terra Mater Factual Studios on the marketing and distribution of their beautiful films. This collaborative bond and the high and consistent quality of TMFS’ output, paired with our commitment to offer the best service in the business, constitute a watershed.

**For questions please contact:**

Eva Schmidt Jennifer Kemp

Head of Marketing & Communications Marketing Manager

Terra Mater Factual Studios Off the Fence

eva.schmidt@terramater.at Jennifer@offthefence.com

+43 1 87003 27634 +44 207 869 8401